



[www.xsinternational.com](http://www.xsinternational.com)

*PRESS RELEASE*  
For Immediate Release

Media Contact  
Beth Tebbe  
Director of Marketing  
[btebbe@xsnet.com](mailto:btebbe@xsnet.com)  
678.537.4113

## **XS International Expands Government Reach with 8a SDVO Vehicle**

**ATLANTA, GA – 17 March 2009:** XS International (XSi) can now qualify and participate in 8a opportunities through a partnership with Teracore, a Service Disabled Veteran Owned 8a certified Minority Business Enterprise. This 8a status can leverage specific contract opportunities with both the federal government and certain commercial enterprises.

Governmental agencies and commercial enterprises receive significant benefits by leveraging 8a and small business incentives. This status provides more expansive access to the extensive portfolio of information technology products and services of XSi. “By teaming with an 8a SDVO Small Business, we are able to provide our customers with a valuable service reducing their procurement overhead” stated Todd Bone, Chief Executive Officer of Bone International Holdings, Inc., “Our customers have the added benefit of being able to acquire IT products and services at the most competitive prices to maximize their return on investments.”

Teracore is a premiere high performance information technology boutique 8a firm specializing in I.T. project management and development. The synergies between Teracore and XSi inside the government vertical are extremely complimentary and poised to benefit the customer in extraordinary ways. Teracore and XSi already share many clients including the Department of Defense, Homeland Security, TSA, Department of Energy, and more.

Recently, Teracore’s innovations to streamline procurement processes with the Department of Defense resulted in taxpayer savings of over \$150 Million. “The fact is that most organizations don’t take advantage of all the benefits they can, and that’s where XS International comes in.” said Mr. Bone. “We are excited about the partnership because we can now offer our customers a much broader range of technology solutions.”

### **About XS International, Inc.**

XS International is an information technology and services company that extends the life of IT assets to increase the return on investment. Started in 1990, XSi has been one of the pioneers in the reuse of IT assets and have been the founder of after-markets in UNIX servers, High Performance Clusters and Visualization systems. XSi was also the first company to be awarded a GSA Schedule for refurbished IT products and third party maintenance services. In addition to achieving the highest remarketing value from excess IT assets, XSi helps lower costs by providing third party maintenance and asset disposition (ITAD) services. XSi services over 3,300 customers in more than 30 countries and boasts a 99.98% customer satisfaction index.

Headquartered in Alpharetta, Georgia, XS International can be reached at +1.770 740.0040 or on the web at [www.xsinternational.com](http://www.xsinternational.com).

###